

MARKET UPDATE FOR QUARTER ENDED 31 MARCH 2018

BauMart Holdings Limited (ASX: BMH) (“BauMart” or the “Company”) is pleased to present its quarterly cash report for the period ended 31 March 2018 and advises:

Materials Handling Division

- The division recorded its highest quarterly revenue to date
- The division’s strong performance for the March quarter reflects the ongoing demand for exports from various regions’ and major pharmaceutical, nutraceutical and supplement manufacturing companies
- The division established its Queensland operations site during the quarter with several marketing trips planned for the next 12 months to cement its position within this region
- Volume driven cost reduction commenced from the beginning of the quarter as the division moves towards a more streamlined and efficient mode of distribution
- The division continues to identify opportunities to provide long term solutions to export operations
- Sales pipeline and forward order book remains robust with a diverse mix of products and regions with long term supply opportunities

Building Materials Division

- Market penetration activities progressed steadily throughout the March quarter for the division
- Revenue for the March quarter was 49% higher than the prior 31 December 2017 quarter
- The natural stone division’s unique product, Green Sukabumi, continues to be popular amongst architects, landscapers, builders and pool builders. This resulted in improved sales compared to the prior quarter
- Wood plastic composite decking sales continued to improve, driven by its growing network of resellers
- Sale and distribution of glass products for use in residential and commercial building projects commenced from the beginning of the quarter
- The project tendering division completed several projects during the March quarter and commenced tendering for new projects scheduled for late FY18 and beyond

Glass Division

- The operator’s production continued to increase throughout the March quarter, reflecting a robust order book and a healthy regional market
- The Company continues to monitor the performance of the operator and remains supportive despite not billing for the equipment rental component of its agreement
- Both parties are working to optimise the production capabilities and the efficiency of the fully operational glass processing equipment

Unaudited quarter results

Sales Revenue	Mar 2018 Qtr. \$	Mar 2017 Qtr. \$	FY18 \$	FY17 \$
Materials Handling	532,379	286,547	1,433,128	858,509
Building Materials	222,314	123,415	434,764	417,844
Rental Income	159,288	133,047	495,607	497,497
Total	913,981	543,009	2,363,499	1,773,850

AUTHORISED BY:

Matthew Logan

Executive Director

About BauMart Holdings Limited

BauMart Holdings Limited is listed on the Australian Securities Exchange (ASX: BMH). It is a supplier of building products to the residential and commercial construction industries. The Company has invested in automated glass-processing equipment that is capable of producing a range of custom-made glass products for supply to the building construction industry. In addition to this, BauMart is a leading supplier of plastic materials handling products, such as pallets and crates, to the pharmaceutical, agricultural, industrial, mining, energy and export markets in Australia. BauMart is headquartered in Perth and has operations in Sydney, Melbourne and Brisbane.

For further information, please contact:

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Appendix 4C

Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

Name of entity

BAUMART HOLDINGS LIMITED

ABN

87 602 638 531

Quarter ended ("current quarter")

31 MARCH 2018

Consolidated statement of cash flows	Current quarter (March 2018) \$A'000	Year to date (9 months) \$A'000
1. Cash flows from operating activities		
1.1 Receipts from customers	634	2,150
1.2 Payments for		
(a) research and development	-	-
(b) product manufacturing and operating costs	-	-
(c) advertising and marketing	(11)	(57)
(d) leased assets	-	-
(e) staff costs	(147)	(427)
(f) administration and corporate costs	(79)	(215)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	6	13
1.5 Interest and other costs of finance paid	-	-
1.6 Income taxes paid	-	-
1.7 Government grants and tax incentives	160	160
1.8 Other (provide details if material) ¹	(730)	(3,350)
1.9 Net cash from / (used in) operating activities	(167)	(1,726)

1. Payments for inventory and other general working capital

2. Cash flows from investing activities		
2.1 Payments to acquire:		
(a) property, plant and equipment	(3)	(19)
(b) businesses (see item 10)	-	-

Consolidated statement of cash flows	Current quarter (March 2018) \$A'000	Year to date (9 months) \$A'000
(c) investments	-	-
(d) intellectual property	-	-
(e) other non-current assets	-	-
2.2 Proceeds from disposal of:		
(a) property, plant and equipment	-	-
(b) businesses (see item 10)	-	-
(c) investments	-	-
(d) intellectual property	-	-
(e) other non-current assets	-	-
2.3 Cash flows from loans to other entities	-	-
2.4 Dividends received (see note 3)	-	-
2.5 Other (provide details if material)	-	-
2.6 Net cash from / (used in) investing activities	(3)	(19)

3. Cash flows from financing activities		
3.1 Proceeds from issues of shares	-	-
3.2 Proceeds from issue of convertible notes	-	-
3.3 Proceeds from exercise of share options	-	-
3.4 Transaction costs related to issues of shares, convertible notes or options	-	-
3.5 Proceeds from borrowings	-	-
3.6 Repayment of borrowings	-	-
3.7 Transaction costs related to loans and borrowings	-	-
3.8 Dividends paid	-	-
3.9 Other (provide details if material) ¹	600	1,500
3.10 Net cash from / (used in) financing activities	600	1,500

1. Short term secured loan (net)

4. Net increase / (decrease) in cash and cash equivalents for the period		
4.1 Cash and cash equivalents at beginning of quarter/year to date	230	905
4.2 Net cash from / (used in) operating activities (item 1.9 above)	(167)	(1,726)
4.3 Net cash from / (used in) investing activities (item 2.6 above)	(3)	(19)
4.4 Net cash from / (used in) financing activities (item 3.10 above)	600	1,500

Consolidated statement of cash flows		Current quarter (March 2018) \$A'000	Year to date (9 months) \$A'000
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end of quarter/year to date	660	660

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	501	71
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details) ¹	159	159
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	660	230

1. Cash placed on deposit to secure bank guarantees in respect of obligations entered into for office/warehouse rental

6.	Payments to directors of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to these parties included in item 1.2	(60)
6.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	-
6.3	Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2	

Director's wages/fees and superannuation

7.	Payments to related entities of the entity and their associates	Current quarter \$A'000
7.1	Aggregate amount of payments to these parties included in item 1.2	-
7.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	-
7.3	Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2	

N/A

8. Financing facilities available <i>Add notes as necessary for an understanding of the position</i>	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
8.1 Loan facilities	-	-
8.2 Credit standby arrangements	-	-
8.3 Other (please specify)	-	-
8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.		

N/A

9. Estimated cash outflows for next quarter	\$A'000
9.1 Research and development	-
9.2 Product manufacturing and operating costs	-
9.3 Advertising and marketing	(30)
9.4 Leased assets	-
9.5 Staff costs	(130)
9.6 Administration and corporate costs	(50)
9.7 Other (provide details if material) ¹	(450)
9.8 Total estimated cash outflows	(660)

1. Payments for inventory and other general working capital

10. Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)	Acquisitions	Disposals
10.1 Name of entity	Nil	Nil
10.2 Place of incorporation or registration		
10.3 Consideration for acquisition or disposal		
10.4 Total net assets		
10.5 Nature of business		

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Sign here:
(Executive Director)

Date: **20 APRIL 2018**

Print name: Matthew Logan

Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.