



ASX ANNOUNCEMENT

21 JULY 2017

MARKET UPDATE FOR QUARTER ENDED 30 JUNE 2017

June 2017 Quarter

BauMart Holdings Limited (ASX: BMH) (“BauMart” or the “Company”) is pleased to present its quarterly cash report for the period ended 30 June 2017 and advises:

- The materials handling division performed well during the quarter, executing key targets of further market penetration into the pharmaceutical industry and securing longer term recurring revenue. During the quarter, the division won a supply contract with a subsidiary of a leading biopharmaceutical company in Australia, providing up to 3 years of recurring revenue. The sales pipeline and forward order book remains robust and the pharmaceutical, export, food and packaging industries, in particular the Eastern States based companies, are providing key opportunities for long term and sustainable revenue growth. The division is excited for its exhibition at the FoodPro expo at the new International Convention Centre, Darling Harbour, Sydney in July 2017.
- The building materials supply division executed direct and content marketing activities during the quarter, generating greater customer awareness through social media and targeted online marketing. Longer term recurring revenue is being targeted through the division’s key focus industries being architects, pool designers and resellers alike. The division will focus on market penetration for the coming quarter.
- Sydney Sunny Glass Pty Ltd (**SSG**), the Company’s new operator of its glass-processing equipment in Smithfield, New South Wales, completed its move into the premises during the quarter. The early signs of this new arrangement look positive as SSG’s production capacity increases, allowing greater supply to the booming Sydney construction market. With the combination of BauMart’s specialised glass-processing equipment and SSG’s selling and distribution expertise, the business is well positioned to benefit from the ongoing development projects in Sydney.

Quarterly Cash Flow

- Unaudited sales revenue for building materials product supply and materials handling product supply was \$36,506 and \$444,330 respectively for the June quarter.
- Total unaudited sales revenue (including other rental income) for June quarter was \$644,933.

AUTHORISED BY:

Matthew Logan

Executive Director





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About BauMart Holdings Limited

BauMart Holdings Limited is listed on the Australian Securities Exchange (ASX:BMH). It is a supplier of building products to the residential and commercial construction industries. The Company has invested in automated glass-processing equipment that is capable of producing a range of custom-made glass products for supply to the building construction industry. In addition to this, BauMart is a leading supplier of plastic materials handling products, such as pallets and crates, to the pharmaceutical, agricultural, industrial, mining, energy and export markets in Australia. BauMart is headquartered in Perth and has operations in Sydney and Melbourne.

For further information, please contact:

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Appendix 4C

Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

Name of entity

BAUMART HOLDINGS LIMITED

ABN

87 602 638 531

Quarter ended ("current quarter")

30 JUNE 2017

Consolidated statement of cash flows	Current quarter (June 2017) \$A'000	Year to date (12 months) \$A'000
1. Cash flows from operating activities		
1.1 Receipts from customers	899	2,876
1.2 Payments for		
(a) research and development	-	-
(b) product manufacturing and operating costs	-	-
(c) advertising and marketing	(19)	(56)
(d) leased assets	-	-
(e) staff costs	(131)	(542)
(f) administration and corporate costs	(85)	(273)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	55	58
1.5 Interest and other costs of finance paid	(35)	(40)
1.6 Income taxes paid	-	-
1.7 Government grants and tax incentives	-	60
1.8 Other (provide details if material) ¹	(694)	(2,356)
1.9 Net cash from / (used in) operating activities	(10)	(273)

1. Payments for inventory and other general working capital

2. Cash flows from investing activities		
2.1 Payments to acquire:		
(a) property, plant and equipment	(1)	(7)
(b) businesses (see item 10)	-	-

Consolidated statement of cash flows	Current quarter (June 2017) \$A'000	Year to date (12 months) \$A'000
(c) investments	-	-
(d) intellectual property	-	-
(e) other non-current assets	-	-
2.2 Proceeds from disposal of:		
(a) property, plant and equipment	-	-
(b) businesses (see item 10)	-	-
(c) investments	-	-
(d) intellectual property	-	-
(e) other non-current assets	-	-
2.3 Cash flows from loans to other entities	-	-
2.4 Dividends received (see note 3)	-	-
2.5 Other (provide details if material)	-	-
2.6 Net cash from / (used in) investing activities	(1)	(7)

3. Cash flows from financing activities		
3.1 Proceeds from issues of shares	2,371	2,371
3.2 Proceeds from issue of convertible notes	-	-
3.3 Proceeds from exercise of share options	-	-
3.4 Transaction costs related to issues of shares, convertible notes or options	-	-
3.5 Proceeds from borrowings	-	-
3.6 Repayment of borrowings	(131)	(182)
3.7 Transaction costs related to loans and borrowings	-	-
3.8 Dividends paid	-	-
3.9 Other (provide details if material) ¹	(1,500)	(1,500)
3.10 Net cash from / (used in) financing activities	740	689

1. Short term secured loan.

4. Net increase / (decrease) in cash and cash equivalents for the period		
4.1 Cash and cash equivalents at beginning of quarter/year to date	176	496
4.2 Net cash from / (used in) operating activities (item 1.9 above)	(10)	(273)
4.3 Net cash from / (used in) investing activities (item 2.6 above)	(1)	(7)
4.4 Net cash from / (used in) financing activities (item 3.10 above)	740	689

Consolidated statement of cash flows		Current quarter (June 2017) \$A'000	Year to date (12 months) \$A'000
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end of quarter/year to date	905	905

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	746	17
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details) ¹	159	159
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	905	176

1. Cash placed on deposit to secure bank guarantees in respect of obligations entered into for office/warehouse rental

6.	Payments to directors of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to these parties included in item 1.2	(55)
6.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	-
6.3	Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2	

Director's wages/fees and superannuation

7.	Payments to related entities of the entity and their associates	Current quarter \$A'000
7.1	Aggregate amount of payments to these parties included in item 1.2	-
7.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	-
7.3	Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2	

N/A

8. Financing facilities available <i>Add notes as necessary for an understanding of the position</i>	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
8.1 Loan facilities	-	-
8.2 Credit standby arrangements	-	-
8.3 Other (please specify)	-	-
8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.		

N/A

9. Estimated cash outflows for next quarter	\$A'000
9.1 Research and development	-
9.2 Product manufacturing and operating costs	-
9.3 Advertising and marketing	(20)
9.4 Leased assets	-
9.5 Staff costs	(140)
9.6 Administration and corporate costs ¹	(70)
9.7 Other (provide details if material) ²	(400)
9.8 Total estimated cash outflows	(630)

1. Includes corporate costs for underwriting of options
2. Payments for inventory and other general working capital

10. Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)	Acquisitions	Disposals
10.1 Name of entity	Nil	Nil
10.2 Place of incorporation or registration		
10.3 Consideration for acquisition or disposal		
10.4 Total net assets		
10.5 Nature of business		

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Sign here:
(Executive Director)

Date: **21 JULY 2017**

Print name: Matthew Logan

Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.